STERLING CAPITAL BROKERS

IN PARTNERSHIP WITH

Manulife

BENEFICIARY DESIGNATION

This form is required for Life Insurance purposes.

Please complete and sign in ink and email a copy to <u>scb-beneficiary@sterlingcapitalbrokers.com</u> and keep the original version of this form.

Please ensure to include the policy number and certificate ID on the subject line.

Please ensure this form is emailed as soon as you have completed it and submit a copy to your HR representative.

For questions, please contact <u>support@sterlingcapitalbrokers.com</u>. Note: Digital signatures are <u>NOT</u> accepted

Manulife Manulife

Please see reverse for assistance in completing this form.

Send the completed form to: Plan Member Administration

Manulife Financial

Fax: 1-877-733-4233

PO BOX 11006, STN CENTRE-VILLE MONTREAL QC H3C 4T8

Group Benefits Beneficiary Designation

All sections of this page should be completed as it will replace any prior designations.

1	Plan member information	Plan sponsor name		Plan contract number	f	Plan member certificate n	umber	
		Plan member name (last, first and middle initial)		Province of residence	ſ	Date of birth (dd/mmm/yy	уу)	
2	Primary beneficiary	Name of beneficiary (last, first and middle initial)	Date of birth (dd/mmm/yyyy) Rela		Relat	Relationship to plan member Percentage %		
	List all primary beneficiaries for Basic Life and/or Basic Accidental Death.	Name of beneficiary (last, first and middle initial)	Date o	Date of birth (dd/mmm/yyyy) Relationship to plan member Perc				
	Percentages must total 100% to be valid.	Name of beneficiary (last, first and middle initial)	Date of birth (dd/mmm/yyyy) Relationship to plan member Percentag		Percentage %			
	Irrevocability	Note: If beneficiary is shown as irrevocable, his/her consent is required to change it. Include a signed and dated consent with this form. You are responsible for ensuring the validity of your designation.	In Qu	uebec, the designation o unless	f your other nefici	residents only spouse as beneficiary is wise specified. ary, the designation is:	irrevocable	
3	Optional coverage (if applicable)	Name of beneficiary (last, first and middle initial)	Date o	of birth (dd/mmm/yyyy)	Relat	tionship to plan member	Percentage %	
	Plan contract number	Name of beneficiary (last, first and middle initial)	Date o	of birth (dd/mmm/yyyy)	Relat	tionship to plan member	Percentage %	
	List all beneficiaries for Optional Life and/or Optional Accidental Death.	Name of beneficiary (last, first and middle initial)	Date o	of birth (dd/mmm/yyyy)	Relat	tionship to plan member	Percentage %	
	Irrevocability	Note: If beneficiary is shown as irrevocable, his/her consent is required to change it. Include a signed and dated consent with this form. You are responsible for ensuring the validity of your designation.	In Qı	uebec, the designation o unless	f your other nefici	residents only spouse as beneficiary is wise specified. ary, the designation is:	irrevocable	
4	Contingent beneficiary	You may wish to designate a contingent beneficiary(ies) to receive any proceeds under this group policy if all of the primary beneficiary(ies), named above for either coverage, should die before you. In that event, a contingent beneficiary will automatically be entitled to the benefit that would have been payable to the primary beneficiary(ies). If you name more than one contingent beneficiary, then the proceeds will be split, evenly, amongst the contingent beneficiaries you choose to name. Should there not be any surviving beneficiaries at the time of your death, the proceeds will be paid to your estate.						
		Name of contingent beneficiary (last, first and middle initia	I) [Date of birth (dd/mmm/yy	/уу)	Relationship to plan me	ember	
		Name of contingent beneficiary (last, first and middle initia	I) [Date of birth (dd/mmm/y	/yy)	Relationship to plan me	ember	
5	Trustee appointment							
	Complete if any beneficiary named is under the age of majority.	I appoint any beneficiary under the age of majority (not applicable in	as Trustee to receive any amount due to in Quebec).					
6	Declaration and authorization	Lhereby revoke any previous beneficiary designation person(s) named above.	ons in	relation to my forego	ng c	overage(s) and design	ate the	
	Due to the legal significance of a beneficiary appointment this designation must be signed and dated to be valid. A copy, fax, scan or image of the	At Manulife Financial, we know that confidentiality of personal information is important. Any information you provide to us will be kept in a Group Life and Health Benefits file. Access to your information will be limited to: • our employees and service representatives in the performance of their jobs; • persons to whom you have granted access; and • persons authorized by law. You have the right to request access to the personal information in your file and, if necessary, correct any inaccurate						
	beneficiary designation in this form is as valid as the original.	information. <u>I acknowledge</u> that more detailed information cond discloses my personal information is available at w						
		plan sponsor. Plan member signature				Date signed (dd/mmm/y	уууу)	

Manulife Financial assumes no responsibility for the validity or sufficiency of the content provided by you. The items 'you' and 'yours' refer to the plan member, the term "Plan Sponsor" refers to the entity that offers the group benefits plan, such as an employer.

What is the purpose of a beneficiary?

If you intend for some or all of your death benefit to go to specific individuals, it is important to make sure that you plan ahead and select those beneficiaries. Having an up-to-date beneficiary designation will make this possible by listing your primary and contingent beneficiaries and intended allocations.

Beneficiary: the person, people or entity who will receive any death benefit from the basic or optional coverage you have selected through your group benefits plan that becomes payable upon your death. Basic and optional beneficiaries may differ.

Types of beneficiary – Primary vs. Contingent

Primary: the person, people or entity you choose to receive the death benefits. If you choose more than one beneficiary, you will need to indicate what percentage of the benefit you would like each person to receive. When multiple primary beneficiaries are named, the total of the percentages allocated to each primary beneficiary must add up to 100%.

Contingent: the person, people or entity you designate to receive the death benefits if all of the primary beneficiaries die before you. If you select more than one contingent beneficiary, the benefit will be split evenly between the contingent beneficiaries.

What happens to the death benefit when					
The primary beneficiary dies before you and no contingent beneficiary is named.	The death benefit will be paid to your estate. The benefit will be paid to the contingent beneficiary(ies).				
The primary beneficiary dies before you, but there is a contingent beneficiary(ies) designated.					
You assign two primary beneficiaries, and one beneficiary dies before you, and you have not updated your Beneficiary Form information.	The entire death benefit that would have been paid to the deceased beneficiary will be paid to the surviving primary beneficiary.				

Irrevocable vs. Revocable

Irrevocable: the beneficiary you choose cannot be changed without the written permission of that individual. For example, if you choose your spouse or partner to be the designated beneficiary and you end up separating, you will not be able to change the beneficiary designation without a completed release form from them.

In Quebec, naming your spouse (must be a civil union) as a beneficiary automatically means that he/she is an irrevocable beneficiary, unless you specify otherwise or divorce.

Revocable: A revocable beneficiary means that the beneficiary you choose can be changed at any time without the permission of that individual.

For example, if you choose your spouse or partner to be the designated beneficiary and you end up separating, you can then change that beneficiary designation without asking for that person's permission.

Naming a minor as a beneficiary

If a benefit becomes payable to a minor who is named as a primary or contingent beneficiary, the benefit can only be paid on behalf of the minor to a trustee or guardian for property, otherwise it will be paid into court to be held until the beneficiary has reached the age of majority for your specific province. It is important therefore, if you are choosing a beneficiary who is a minor at the time of the designation to also name a trustee.

If you are a Quebec resident, the parents are considered tutors of their child.

If a minor has been designated as an irrevocable beneficiary, the policy is automatically frozen until the beneficiary has reached the age of majority for your specific province. A parent, guardian or trustee cannot consent to a beneficiary change on behalf of a minor.

Minor: a person named as a beneficiary who is under the age of majority for your specific province.

Trustee: a person appointed by you to hold the minor's proceeds in trust until the minor reaches the age of majority for your specific province.

Tutor: a tutor acts like a trustee.